



IMC Qualifications and Training



investmentmigration.org/education

Contact: imcet@investmentmigration.org



Certification in Investment Migration - Cert (IM)

Overview and Objectives

The Certification in Investment Migration is an intermediate level course designed to be studied over about 6 months. This practical introduction leads to a professional status with the IMC and is benchmarked at Associate level for those working in the IM industry. This is the first global Investment Migration course of its type - specially designed for those working in the industry. The course is taught online through our custom Learning Management System and includes 5 compulsory modules.

Target Audience

- ⚙ All staff working in, allied to, or intending to work in the industry
- ⚙ Advisors
- ⚙ Agents
- ⚙ Lawyers/paralegals
- ⚙ CIP programme staff
- ⚙ Regulators and government staff
- ⚙ Compliance professionals
- ⚙ Financial services practitioners
- ⚙ Investment advisors

Course Format

- ⚙ Delivered online via an easy to use, comprehensive Learning Management System (LMS)
- ⚙ Accessible by a range of mobile and laptop technologies
- ⚙ Around 6 months to complete the programme
- ⚙ Comprehensive support materials including:
 - comprehensive module manuals
 - interactive e-learning modules
 - case studies and examples
 - specimen test questions

Entrance Requirements

Applicants should possess:

- ⚙ Good educational background
- ⚙ Ability to complete the readings and comprehend core principles in the English language

Assessment

The programme is assessed via:

- ⚙ Two hour, online, multiple choice test
- ⚙ 100 multiple choice questions to be answered

Certification and Designation

Individuals who successfully complete the programme will be awarded the 'IMC Certification in Investment Migration'. The certificate carries with it the designation Cert (IM) and leads to membership of the IMC.

Example designation - Carmen Swift Cert (IM); IMCM (Associate)

Professional Status

On successful completion of the Certification, Non IMC Members will become eligible for membership of the IMC at Associate level.

How to Apply

To apply for the Certification in Investment Migration course please go to investmentmigration.org/education to enrol online.

Rationale for Taking the Certification

The IMC Certification is a groundbreaking initiative designed to prepare participants for work in a new and vibrant industry where high professional standards, values and enhanced competencies are required. This certification will:

- ✓ Provide verifiable evidence of competency (knowledge, skills and behaviours)
- ✓ Provide a practical focus and benchmarking of your work in the industry
- ✓ Help you to reduce risk in your firm and enhance the firm's reputation
- ✓ Enhance your career prospects
- ✓ Keep you abreast of developments in the industry



Programme Structure / Course Format

Module 1

Citizenship and Residence by Investment

- ✓ Industry Overview
- ✓ Understanding Citizenship and Residence
- ✓ Ways of Acquiring the Status of Citizenship
- ✓ The Concept of Residence
- ✓ Development and Characteristics of Investment Migration
- ✓ Citizenship and Residence by Investment: Assessing the Arguments

Module 2

Ethics, Conduct and Professional Standards in Investment Migration

- ✓ Ethics
- ✓ Codes of Conduct
- ✓ Corporate Culture and Values
- ✓ Integrity
- ✓ Competence
- ✓ Transparency
- ✓ Marketing of Citizenship & Residence by Investment Programmes
- ✓ Practical Application of the IMC Code
- ✓ Whistleblowing

Module 3

Anti-Money Laundering (AML) and Financial Crime Prevention (FCP)

- ✓ Nature of AML, Terrorist Financing (TF) and Sanctions
- ✓ Terrorist Financing
- ✓ Sanctions
- ✓ Key International AML and Sanctions Bodies
- ✓ Suspicious Activity Reporting
- ✓ Concept of Risk Management
- ✓ Bribery and Corruption
- ✓ Cybercrime

Module 4

Investor Migration – Know Your Customer (KYC) and Customer Due Diligence (CDD)

- ✓ Generic KYC and CDD
- ✓ Customer Due Diligence
- ✓ Types of Due Diligence
- ✓ Politically Exposed Persons
- ✓ Customer Risk Rating
- ✓ CDD Gone Wrong - Regulatory Action
- ✓ Citizenship by Investment and Residence by Investment - the need for CDD
- ✓ Minimum Standards for Agents

Module 5

Personal Data: Management and Protection

- ✓ What is Personal Data?
- ✓ Principles of Data Protection
- ✓ Risks Associated with Inappropriate Management of Personal Data



New Modules Added to IMCET Portfolio

Module 6	Module 7
<p>Demand for Residence and Citizenship by Investment</p> <ul style="list-style-type: none">✓ The expansion of dual citizenship provisions and their implications✓ Key demographics of demand for CBI and RBI programs✓ People's motives in participating in CBI and RBI programs✓ The differences in demand from different countries of origin✓ Examine the impact of Covid-19 on demand✓ General factors that determine patterns of demand✓ Factors that lead to increased and decreased demand	<p>Common Reporting Standard and Mandatory Disclosure Rules</p> <ul style="list-style-type: none">✓ The reporting framework established by the OECD Common Reporting Standard✓ The different financial institutions involved in the domestic CRS reporting Process✓ CRS due diligence processes and procedures and its application to entity and individual account holders✓ Contents of a CRS report and various financial account information reporting requirements✓ Understand the contents of MDR disclosure✓ Identify circumstances when a client will be required to file an MDR disclosure.

IMCET's training portfolio now consists of 7 specialised modules. Students can choose to create their own learning journey through a combination of 3 compulsory and 4 elective modules to convert successful completion into the renowned 'Certification in Investment Migration' and hold the designation Cert (IM) and considered a certified IM practitioner. Students can now also choose to study modules individually at their own leisure in the bite size option - no need to make an outright commitment to the entire course, but still with the option to graduate as a certified IM practitioner. Speak to us today for more information.

3 Compulsory Modules	+	2 Elective Modules
<ul style="list-style-type: none">✓ Ethics, Conduct and Professional Standards in IM✓ Anti-Money Laundering and Financial Crime Prevention✓ Investor Migration - Know Your Customer and Customer Due Diligence		<ul style="list-style-type: none">✓ Citizenship and Residence by Investment✓ Personal Data: Management and Protection✓ Demand for Residence and Citizenship by Investment✓ Common Reporting Standard & Mandatory Disclosure Rules



Awarded the IMC Certification in Investment Migration, Cert (IM)



IMC Education & Training (IMCET)

IMCET is the Investment Migration Industry's only provider of certificated professional education and training programmes for advisors, agents, lawyers, programme staff and others working in or associated with the industry.

IMCET is a newly constituted division of the IMC whose courses and qualifications are designed to enhance the

technical knowledge, competencies and expertise of those working in or associated with the industry.

The IMCET courses are delivered through a flexible range of learning methods to enable individuals to study in a way that suits them at a time and in a format that works for their lifestyle.



All education enquiries to imcet@investmentmigration.org

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