



INVESTMENT  
MIGRATION  
COUNCIL



# A Guide to the Investment Migration Council

[investmentmigration.org](https://investmentmigration.org)



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## About Us

We are the worldwide association for Investment Migration, bringing together the leading stakeholders in the field and giving the industry a voice.



## Our Mission

Our mission is simple and straightforward: it is about **setting the global standards** for others to follow and **promoting competence and ethical behaviour**. Additionally, we **improve public understanding** and **transparency** of the industry through various initiatives, including **academic research**.

We are the **leading platform** for governments, academia and professionals.



## Structure of the IMC

- Legal form: non-profit Swiss-based Association (Art 60 seq Swiss Civil Code)
- A solidly funded association, through membership & donors
- Professional, full-time secretariat headed by a CEO
- The leading industry firms are already members
- World's most-respected experts on the governing board and advisory committee



## The leading industry firms are already the IMC members

- Exiger DD
- Henley & Partners
- RIF Trust
- KPMG
- Fragomen LLP
- La Vida
- Latitude Consultancy
- Refinitiv
- CIU Antigua
- CIU St Lucia
- and many more



## Governing Board



**Prof. Dr. Andrés Solimano**  
President, International  
Center for Globalization  
and Development,  
United Nations



**Nadine Goldfoot**  
Partner,  
Fragomen LLP,  
UK



**Bruno L'ecuyer**  
CEO, Investment  
Migration Council,  
Switzerland



**Christian H. Kälin**  
Group Chairman,  
Henley & Partners,  
Switzerland



**David Chen**  
Managing Partner,  
Visas Consulting Group,  
China



**Ronald Klasko**  
Managing Partner, Klasko  
Immigration Law Partners,  
USA



## Advisory Committee

Some of the world's most respected experts are on the Advisory Committee, including specialists from universities as well as the World Economic Forum, the Migration Policy Institute, UBS, KPMG and Henley & Partners.



**Peter Vincent**  
International Security  
Consultant  
USA



**Prof. Dr Khalid Koser OBE**  
Executive Director  
Global Community  
Engagement and Resilience  
Fund  
Switzerland



**Jennifer Lai**  
Wealth & Residency Planning  
Managing Director  
DL Holdings  
Hong Kong



**Kieron Sharp**  
Chief Executive  
FACT Group  
UK



**Alexander Varnavas**  
Partner  
Varnavas Law Firm 1978  
Greece



**Prof. Dr Christian Joppke**  
Director  
Institute of Sociology,  
University of Berne  
Switzerland

A full list of Advisory Committee members can be found on [www.investmentmigration.org](http://www.investmentmigration.org)





## IMC Worldwide

We have 5 representative offices across the world:

- London: Nadine Goldfoot
- Dubai: David Regueiro Santalla
- New York: H. Ronald Klasko
- Hong Kong: Denise Ng
- Grand Cayman: Chris Willis





## Three Essential Reasons to Join

1. **Achieve** greater industry-wide visibility to grow your business
2. **Build** and contribute to a world-class network of contacts
3. **Learn** about all the latest developments taking place



## Membership Criteria

To become a member, one must have proven expertise within the sector, a good reputation, and a clean professional and personal record.

The IMC has very strict membership admission criteria to ensure its members are of the highest professional standards.

The IMC offers different levels of annual memberships for individual practitioners, academics, firms, associates, governments and affiliates. Membership packages include the below, each offering various levels of benefits.



## Two Routes to Membership

### 1. Membership by Education

The journey to membership via the education route is the recommended one since this strengthens the skills and knowledge of members and by consequence the wider industry. Please click here for further information.

### 2. Membership by Experience

To follow suit with other professional bodies, membership by experience is offered to those practitioners who meet the necessary criteria in any membership tier to be members of the IMC.

Application can be filled online on [www.investmentmigration.org/membership](http://www.investmentmigration.org/membership)



## Membership Levels

The IMC offers 5 different levels of annual membership for individuals with each offering its own set of benefits:

Membership Tier	Requirements	Total in Euro
Student	An individual who is in current full-time education.	€125
Academic	An individual whose full-time activity is dedicated to teaching or research within the investment migration industry or related field.	€125
Associate	An individual who has less than 5 years of work experience within the field of investment migration.	€275
Professional	An individual who has more than 5 years of work experience within the field of investment migration.	€400
Fellow	The highest level of membership. An individual who has been a professional member of the IMC for 5 consecutive years and has 10+ years of working experience with 3 years at senior level.	€500



# Corporate Membership Benefits

Membership Benefits	Corporate	Corporate Plus
1 Corporate use of the 'IMC Member' logo on your company's website and other marketing materials	✓	✓
Company profile, logo and weblink on IMC Members directory	75-word	100-word
Contribute the company's thought leadership material for e-newsletters and IMC article archives	✓	✓
Promotional company banner on IMC homepage	✓	✓
Discount on Forum partnership packages	5%	10%
First refusal for event partnership opportunities	✓	✓
Discount on IM Yearbook commercial participation	25%	25%
Annual basic listing in IM Yearbook (if published)	✓	✓
1 IMC Corporate membership certificate	✓	✓
Eligibility to volunteer on IMC regional committees	✓	✓
Individual membership packages, including ALL of the following individual benefits: <ul style="list-style-type: none"> <li>✓ Personal use of the 'IMC Member' logo on business cards and in email signatures</li> <li>✓ Professional designation for each individual member (dependent on individual qualifications/experience)</li> <li>✓ 5% Discount on IMC Education &amp; Training Courses</li> <li>✓ Discounted registration for featured global events</li> <li>✓ Unrivalled high-quality industry networking opportunities</li> <li>✓ Opportunity to speak at various industry events</li> <li>✓ Access to industry data and reports</li> </ul>	10 Individual Membership Packages	15 Individual Membership Packages
Subscriptions to monthly Member's News Round-up	10	15
Subscriptions to industry alerts	10	15
IMC Membership lapel pins	10	15
Individual membership certificates	10	15



# Individual Membership Benefits

Membership Benefits	Fellow	Professional	Associate	Academic	Student
1 IMC Individual membership certificate	✓	✓	✓	✓	✓
1 Subscription to monthly Member's News Round-up	✓	✓	✓	✓	✓
Discounted registration for featured global events	✓	✓	✓	✓	✓
Access to industry data and reports	✓	✓	✓	✓	✓
Contribute leadership material for e-newsletters and IMC article archives	✓	✓	✓	✓	✓
Discount on delegate pass to the Investment Migration Forum	10%	10%	10%	50%	50%
Increase personal visibility within industry	✓	✓	✓	✓	✓
Discount on IMC Education & Training Courses	10%	10%	10%	10%	10%
Discount on IM Yearbook commercial participation	10%	10%	10%	10%	10%
1 Subscription to industry alerts	✓	✓	✓	✓	
1 Personal use of the 'IMC Member' logo on marketing collateral	✓	✓	✓	✓	
Use of specific designation	FIMC	IMCM	IMCM	IMCM	
Profile on IMC Members directory	50-word	25-word	25-word	25-word	
Annual basic listing in IM Yearbook (if published)	✓	✓	✓	✓	
1 IMC Membership lapel pin	✓	✓	✓		
Unrivalled high-quality industry networking opportunities	✓	✓			
Fellow members dinners	✓	✓			
Opportunity to speak at various industry events	✓				
Discount on Visibility Opportunities on IMC digital channels	30%				
IMC will assist Fellow Members with introductions	✓				



## Application Process Timeline

Application sent	Week 1				
Payment of dues		Week 2			
Due Diligence check			Week 3		
Approval				Week 4	
Member pack sent					Week 5-6





## Investigative Due Diligence

Our Due Diligence checks on prospective members are carried out by a roster of DD providers. The practise applies a leading edge methodology to generate information from a broad range of sources including on-the-ground, in-country investigative intelligence.

### Types of risks identified:

- Criminal activity
- Misrepresentations or factual omissions
- Unreported financial issues
- Civil litigation
- Character issues
- PEP check



# The Certification in Investment Migration

## The Objectives of the IMC Education and Training Division (IMCET)





## The Certification in Investment Migration

1. The ‘Certification in Investment Migration’ is the first global IM course of its type, which was specially designed for those working in the industry
2. The course is designed in a way that enables you to study at a time and in a format that works for your lifestyle
3. On successful completion, the ‘IMC Certification in Investment Migration’ certificate is awarded, together with the designation Cert (IM)
4. Helps you to reduce risk in your firm and enhance the firm’s reputation



## Benefits of Certification in Investment Migration

An investment of EUR 750, includes the following benefits:

1. Online registration
2. Access to the mobile app *Learning path*
3. Training course material for the 5 modules
4. The online examination
5. Certification on successful completion
6. Access to progress reports

More info: [www.investmentmigration.org/education](http://www.investmentmigration.org/education)



## The Investment Migration Forum

- Largest global gathering of industry Academics, Governments, Professionals
- 3 days of plenary sessions, workshops, roundtables and networking
- Exclusive, premier, private, social event at a landmark Brussels venue
- Academics, students, non-profit bodies benefit from a 50% discount
- Members benefit from a 10% discount

More info: [www.investmentmigrationforum.org](http://www.investmentmigrationforum.org)



## Partnership Opportunities

Various partnership opportunities are available for members to increase their visibility to their industry peers. These include:

- The Investment Migration Forum
- The IMC Website
- Newsletters and News Round-ups
- Mailshots
- The IM Yearbook
- Specialist Reports
- The Investment Migration Review
- ...and a number of additional speciality events coming in 2022 and beyond

For information please contact the secretariat on [info@investmentmigration.org](mailto:info@investmentmigration.org)



## FAQ's

### Why does the industry need the IMC?

Until the IMC, there was no body to act as a bridge between governments, academia, and practitioners. The IMC brings all stakeholders together in an independent manner and the interests of all stakeholders are considered for the benefit of the industry.

### How many members are participating?

Today, there are nearly 500 members from over 55+ different countries and territories.

### Can anyone join?

To become an active member, you must be a practitioner with proven expertise and experience in investor immigration, have a good reputation and a clean professional and personal record. Each application is assessed on its individual merit and considered by the governing board.



## Contact us

- Secretariat: [info@investmentmigration.org](mailto:info@investmentmigration.org)
- London: [london@investmentmigration.org](mailto:london@investmentmigration.org)
- New York: [newyork@investmentmigration.org](mailto:newyork@investmentmigration.org)
- Grand Cayman: [caribbean@investmentmigration.org](mailto:caribbean@investmentmigration.org)
- Hong Kong: [hongkong@investmentmigration.org](mailto:hongkong@investmentmigration.org)
- Dubai: [dubai@investmentmigration.org](mailto:dubai@investmentmigration.org)





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# Thank you for your time

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Geneva  
London  
New York  
Grand Cayman  
Hong Kong  
Dubai

Organisation in special consultative status with the Economic and Social Council of the United Nations since 2019

European Commission Joint Transparency Register Secretariat ID: 337639131420-09